Hitachi Solutions

Engage for Conversation

Your AI-powered, enterprise mobile digital assistant

Digital assistant apps are here to stay. Most people have adopted the technology and are using them to make their personal lives easier. However, what's been missing is an enterprise mobile digital assistant that helps employees do their job better, faster, and improves their overall experience.

Hitachi Solutions Engage for Conversation delivers! Powered by AI and cloud integration, it is a mobile framework that **centrally and securely connects employees' smart devices to business systems, processes, and information.** Easily accessible and chat based, it keeps them on track to be productive, and successful — no matter where they are working.

Voice Driven Innovation for Enterprise Business People on the Go

This collaborative tool streamlines the way people interact with complex processes, giving them visibility, insights, and a frictionless experience. Armed with the information they need to do their job, they can now better understand situations in real time, build strong and trusted relationships, and always stay a step ahead of customer and prospect needs.



Simple, Holistic, Smart

Whether you need to access a customer account in Microsoft Dynamics 365 CRM, want data-driven insights on the go, or would like to use voice prompts to follow up a conversation right away, it's easy to take quick action with Engage for Conversation. Just start a dialogue with your AI powered voice assistant.



Engage for Conversation focuses on increasing chatbots, Microsoft Teams automation, and the mobile experience. It can be used seamlessly with Microsoft Dynamics 365, Power Platform, Viva for Sales, and other Microsoft technologies and solutions, driving business innovation and value through your existing Microsoft investments and value-add for your employees.



Engage for Conversation lets you work the way you want to work while supporting you every step of the way. It delivers information proactively to your mobile device and guides you through simplified processes and workflows. And, it grows with you — as your conversational prompts evolve, so does your digital assistant.

Subscription Based

Subscription-based, Engage for Conversation provides value on an on-going basis. You are able to scale the product as you grow and needs change. The subscription model also assures that the product will always be secure and up-to-date.

Outcomes that Help Your Business

Forge More Meaningful Relationships

- Create new contacts quickly
- Share personal contacts with Dynamics 365
- · Capture notes while adding contacts
- View complete contacts history

Know Your Customers Better

- Find customer and prospect information instantly
- · Add notes to customer records on the fly
- Be better prepared for meetings
- · View all customer activity in a single, centralized feed

Elevate Professional Efficiency

- Log activities to Dynamics 365 automatically, whether you're working by email, phone, text, or other tools
- · Access personalized lists to stay on track and hit your goals
- · Get prompted to enter key meeting takeaways
- · Get notified whenever someone updates deal status

A Smarter Way to Work

Engage for Conversation is a seamless enterprise mobile framework designed to drive engagement and experience and improve enterprise efficiency leveraging Microsoft Dynamics 365, Viva Sales, Power BI, Power Apps, Virtual Agent, Power Automate, and Teams. Bottom-line — it provides conversational, chat-based AI in a simplified user experience.

Other business benefits of Engage for Conversation include:

- Extends the capabilities of Microsoft Dynamics 365
- Arms employees with info and insights to improve productivity and efficiency
- Enhances CRM flexibility and mobility
- Speeds time to value and reduces risk





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Why Hitachi Solutions?

We have been implementing data and business system modernization solutions for nearly two decades. Our <u>data and analytics practice</u> is extremely skilled at designing innovative AI and machine learning solutions that help organizations securely capture, access, and extract knowledge and insights from their data. We give them the visibility and predictive analytics they need to be more efficient, agile, and responsive, and create elevated, more meaningful employee and customer experiences.

Our deep industry knowledge and experience and Microsoft expertise, combined with our depth of solutions and services portfolio, is how we support our customers and help them gain the most value from all their digital transformation investments.

Ready to chat about how Engage for Conversation can extend the value of your Microsoft investments and help your organization work smarter and faster?

Contact us to get started!

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