



# Hitachi Solutions Tools for Microsoft Dynamics 365

Take your CRM to New Heights

Have you spent precious time and resources to create a customized customer relationship management solution? If you answered, yes, you are probably in need of a toolbox with the right set of tools to keep your system current and operating at peak efficiency.

Hitachi Solutions Tools for Microsoft Dynamics 365 is an affordable subscription that allows you to shortcut costly add-ons and complex integrations, automate platform and software releases and simplify rule and code changes. It reduces time and maintenance costs, so you can focus on true value-add activities. And it is all in one solution. Get the right people involved at the right time with 360-degree visibility that enables you to identify relevant business contacts, see your complete history with them,

and understand the strength and value of the relationship.

- Complex development and add-ons can be time-consuming and costly, and delay project delivery
- Inefficient integrations and system access can create a negative experience that hinders user adoption and productivity
- Constant platform upgrades can wipe out customizations, causing system downtime and hours of manual re-building
- Complex code changes to update and enhance the system drain already tight IT resources and increase on-going administration costs

## What is Hitachi Solutions Tools for Microsoft Dynamics 365?

Hitachi Solutions Tools for Microsoft Dynamics 365 is an extensive library of pre-built plug-ins, controls, scripts, and dashboards that improves the Dynamics 365 and Power Platform experience. Developed with our deep industry expertise, decades of experience, and thousands of successful Dynamics implementations, these subscription-based tools are proven to:



**Improve User Experience & Drive Adoption**



**Mitigate Project Risks**



**Accelerate Development**



**Enhance Scalability**



**Reduce Delivery & Maintenance Costs**



**Speed Time to Value**

## Subscribe to Continuous Benefits

From initial implementation and adoption to management and expansion, Hitachi Solutions D365 Tools provide ongoing value. When you subscribe, you get proactive support and assurance that the tools will always be current. Hitachi Solutions Tools for Microsoft Dynamics 365 subscribers are guaranteed:

- **Reduced Technical Debt** — as Microsoft's landscape changes, so do our tools. Not only do we maintain tools and ensure they are always compliant, but we also update our toolset continuously to ensure you have the right tools to solve your unique business challenges
- **Access to Cutting-edge Tools** — manage, enhance, and secure the system yourself without the need for costly development time or resources
- **Automatic Microsoft D365 Platform Release Compliance** — assure your system stays in sync with the latest Microsoft releases, alleviating the pain of re-creating system customizations
- **Increased User Adoption** — leverage tools to enhance your solution, reducing clicks and improving user experience

## What's in the D365 Toolbox?

This catalog of tools simplifies customization and helps accelerate development, reduces delivery and maintenance costs, and automates updates and upgrades:



**Rules Engine:** A no-code solution to help businesses easily and cost-effectively manage the thousands of complex business rules that make up a customized system



**Effective Pivot:** A specialized editable grid — with a flexible and friendly UI — that can be used for forecasting or other data entry based on grouped time periods



**Plug-In Library:** A library of functionality extensions including Calculated Field Plug-in, URL Builder Plug-in, Auto-number Plug-in, Roll-up Plug-in, Email Attachment Stripper, Security Profiles, Data Parser, SCV Exporter, and Field Utilization Reporter



**Package Manager:** Self-service capabilities through a centralized location for viewing and accessing all Hitachi Solutions software installed directly within your CRM environment



**Multi-tag:** The ability to tag multiple entities to any entity



**One View Calendar:** Quick and easy maintenance and monitoring of records through a calendar that can be configured to embed one or more D365 entities for a day, week, or month view



**Relationship Hierarchy:** Visual representation of the relationship of a given entity with other entities



**JavaScript Library:** Collection of custom classes, functions, and templates that greatly simplify the customization of forms in Dynamics 365



**Effective Grid:** Quick and flexible data entry – easily edit rows of data directly from within a form or view in CRM, making data access, editing, and organization much more efficient



**360° Tiles:** Brings all relevant information associated with a given record into a single view, eliminating the need to hunt for information



**Activity Notes:** An advanced notes solution with rich text formatting that allows you to quickly tag multiple entities within D365 to an activity note

Get more from Dynamics 365 with Hitachi Solutions add-on solutions. We've leveraged our decades of industry experience and technology expertise to deliver solutions that extend the value of your business applications. Talk to our experts today.

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