

MSFT FY24 Solution Plays | Hitachi Solutions Co-Sell OFFER Alignment

FY24 Solution Play	How We Accelerate Co-sell
Solution Area: Infrastructure	
Migrate and Secure Windows Server & SQL Server	Migrate & Secure 2 Wk Assessment
Migrate SAP	Contact Us for an Azure Migration Engagement
Migrate Linux Estate	Contact Us for an Azure Migration Engagement
Migrate Oracle	Contact Us for an Azure Migration Engagement
Solution Area: Data & AI	
Power Business Decision with Cloud Scale Analytics	App Modernization 2 Wk Assessment Modern Data & Analytics 2 Wk Assessment Microsoft Fabric 4 Wk POC
Innovate with AI	AI Adoption 2 Wk Assessment Open Door to AI 3 Wk Assessment
Build Intelligent Apps	Build & Modernize Intelligent Apps 5 Wk Assessment App Modernization 2 Wk Assessment
Solution Area: Digital & App Innovation	
Migrate Enterprise Apps	Hitachi Solutions - Empower
Accelerate Developer Productivity	Hitachi Solutions: Developer Velocity Workshop
Accelerate Innovation with Integration Services	Contact Us for an Integration Services Engagement

FY24 Solution Play	How We Accelerate Co-sell
Solution Area: Security	
Threat Protection with XDR and SIEM	Proactive Security: Cyber Threat Defense 2 Wk POC
Multi-Cloud Security	Secure Your Microsoft Azure Multi-Cloud Environments: 5-Week Workshop
Solution Area: Business Applications	
Accelerate Revenue Generation	Accelerate Revenue w/D365 Sales 3 Wk Assessment
Modernize Service	Modern Service Maturity 3 Wk Assessment
Optimize Finance & Supply Chain	D365 Finance & Supply Chain Roadmap 3Wk Assessment
Accelerate Innovation with Low Code	Power Platform 3 Wk Maturity Assessment Migrate & Modernize with RPA 4-Wk Migration Assessment
Solution Area: Modern Work	
Employee Experience	Accelerate Your Employee Experience with Microsoft Viva 2-Week POC
Secure Productivity	Secure Your Productivity 3-Day Workshop