Hitachi Solutions: Fabric MVP

🏅 We are TRULY unique among ALL partners...

- Daily Fabric Product Group calls since September 2021
- Engaged with more PG-led initiatives than any other Partner:
  - Partner Advisory Council (PAC)
  - Customer Advisory Board (CAB)
  - Partner Voice (PV)
  - ISV Voice
- Led Private Preview testing globally:
  - 40 Hitachi Solutions developers over 6 months
- The first partner with a Fabric Accelerator
- Continued integration with the Fabric Product Group

Hitachi Solutions + Fabric...
By the Numbers

- ✓ 10+ Fabric POC's delivered

- ✓ Dozens of Fabric in a Day sessions (in person & virtual)

- ✓ Hitachi Solutions Empower product certified for Fabric

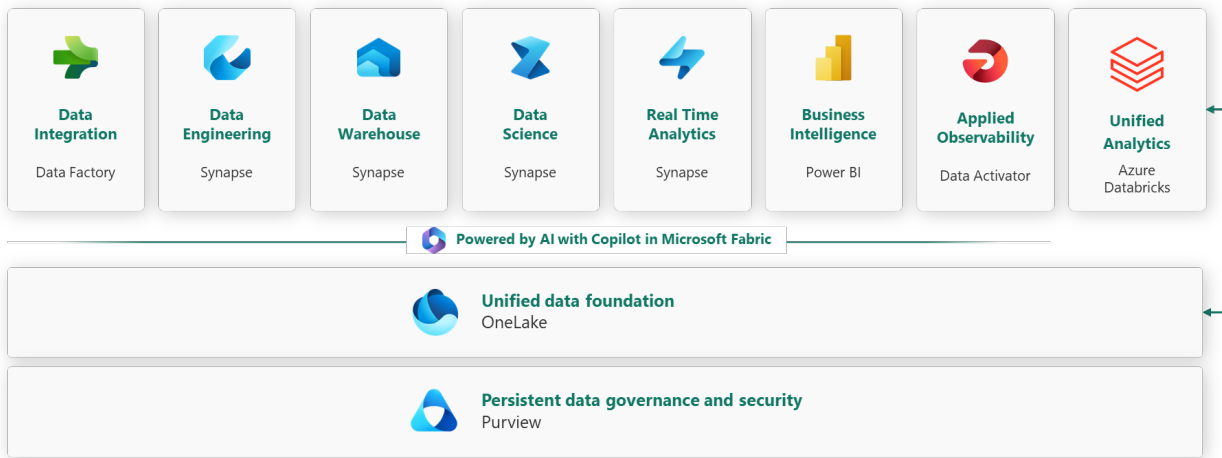## Data-driven Transformations Yield Significant Benefits

54% Increase in revenue performance	**62%** Improvement in customer satisfaction
44% Faster time to market	**54%** Increased profit results

Source: https://hbr.org/webinar/2020/05/how-to-lead-a-data-driven-digital-transformation

Introducing Microsoft Fabric

Data Integration	Data Engineering	Data Warehouse	Data Science	Real Time Analytics	Business Intelligence	Applied Observability	Unified Analytics
Data Factory	Synapse	Synapse	Synapse	Synapse	Power BI	Data Activator	Azure Databricks

Powered by AI with Copilot in Microsoft Fabric

Unified data foundation
OneLake

Persistent data governance and security
Purview

◎ Hitachi Solutions

Microsoft Fabric
The data platform for the era of AI

Complete Analytics Platform

Lake Centric and Open

> " Fabric is an end-to-end data platform that lets customers skip the tedious and mundane parts of the data supply chain and jump straight to the fun and valuable parts: analyzing data, generating insights, and – with Data Activator – taking meaningful action.

-Cary Holley
Vice President of Data & Analytics, Hitachi Solutions

How Hitachi Solutions' Customers are Activating Business Value with Microsoft Fabric

Our Customer:
Large North American sports and entertainment company was interested in migrating their outdated analytics to a more modern and scalable solution that will grow with them into the future. This organization chose Hitachi Solutions because we were there from the beginning of Fabric, helping to refine, test, & create training materials.

Our Approach:
Hitachi Solutions built a proof of concept (PoC) that demonstrated many of Fabric's features & capabilities, including:
- The ability to ingest content from a key source system
- Data pipeline & modeling
- Best practices for the setup and implementation of Fabric tools
- The art of the possible when it comes to Fabric

The PoC helped our customer determine if Fabric is the right platform to help them achieve their growth goals.

Our Customer:
Based in US and Canada, this meat-packing company has been supplying the North American market with superior products sourced internationally. They are pursuing an initiative to enhance their data management and analytics from an outdated, time consuming and expensive process.

Our Approach:
Hitachi solutions was engaged in a PoC to migrate data from Dynamics GP to Microsoft Fabric and build out related Power BI dashboards. The migration aims to generate excitement around Fabric, but also demonstrate and validate Fabric's capabilities in meeting diverse needs for dashboarding, reporting and data visualization. The PoC serves as the first step for them to embark on a larger project to integrate Fabric with its Dynamics 365 F&O installation.

Get started today...

global.hitachi-solutions.com/microsoft-fabric/

Hitachi Solutions