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SANKYU

INDUSTRY

Logistics, Engineering

IMPLEMENTATION PARTNER

Hitachi Solutions Asia Pacific

PRODUCTS AND SERVICES

Microsoft Dynamics 365

Finance and Operations

- Financials
- Supply Chain (Sales Order & Purchase Order Process)
- Project Operation and Accounting

Sankyu's Digital Leap: Transforming APAC Operations with Microsoft Dynamics 365

In the dynamic world of logistics and engineering, Sankyu Southeast Asia Holdings Pte. Ltd. (Sankyu) remains a leader in innovation and sustainable growth. As a multinational company with decades of excellence as a services provider, Sankyu is committed to driving progress and enriching lives through advanced technology while expanding its global presence.

Ultimately, Sankyu envisions itself as an organization that accelerates growth and strategy through human potential and innovative practices.

THE CHALLENGE

Sankyu faced a compelling opportunity to upgrade from their Microsoft Dynamics AX 2012 platform to a more advanced system, driven by the need to enhance operational efficiency and harmonize processes globally. The existing infrastructure, while dependable, now requires improvement to meet modern business demands. With a focus on unifying operations across Southeast Asia, the transition from a

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private data center to the cloud is crucial. This move not only supports Sankyu's long-term objectives but also ensures scalability and fosters innovation, positioning them for success as advancements like AI reshaping the industry.

THE TURNING POINT

Sankyu, recognizing Hitachi Solutions as their established partner, entrusted them with the responsibility of leading the migration from Dynamics AX 2012 to Dynamics 365 Finance and Operations. This transition represented a significant transformation as Sankyu moved from a private data center to the cloud, consolidating all processes into a single integrated platform.

Hitachi Solutions proposed a comprehensive strategy to tackle Sankyu's challenges:

- **Platform Upgrade:** The upgrade to Microsoft Dynamics 365 enhanced reporting capabilities, resulting in improved decision-making and strategic planning.
- **Template Development:** A standardized template was created to unify processes across all regions, ensuring consistency and efficiency.
- **Data Migration and Validation:** A collaborative approach involved multiple rounds of data migration and meticulous validation, enhancing data accuracy and reliability.

This partnership empowered Sankyu's team as Hitachi Solutions leveraged its expertise, ensuring the project's success and surpassing client expectations. As a result, Sankyu now enjoys a cloud-ready environment and optimized operations throughout Southeast Asia, including Singapore, Malaysia and Indonesia.

THE OUTCOME

The implementation of Dynamics 365 by Hitachi Solutions yielded remarkable results for Sankyu. The unified solution standardized operations across multiple countries, effectively accommodating local requirements while ensuring overall consistency. This transition also enabled more efficient and cost-effective management of Dynamics 365.

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Hitachi Solutions has been a reliable partner in our journey to improve Sankyu's overall operations. The transition to Microsoft Dynamics 365 has not only optimized our processes but also provided us with a cohesive platform that meets our operational needs across countries. The advanced features of Dynamics 365 have greatly enhanced our productivity and decision-making capabilities. We are highly pleased with the outcomes and look forward to continued collaboration with the team.

Kazuyuki Suzuki, Senior Manager of Regional Management & Administration Department at Sankyu Southeast Asia Holdings Pte. Ltd.

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From a technical standpoint, Dynamics 365 has significantly enhanced Sankyu's reporting and decision-making capabilities and allowed for greater personalization of user workspaces. Furthermore, the system's batch processing capabilities have automated repetitive tasks, reducing manual input and boosting overall productivity.

THE FUTURE

The ongoing collaboration between Sankyu and Hitachi Solutions highlights the strategic partnership that has driven their digital transformation journey. Through diligent planning, seamless execution, and unwavering dedication, Sankyu has unified its operations and enhanced capabilities, paving the way for sustained growth and success.

Building on the success of the initial phases, Sankyu is now preparing to roll out further upgrades to Dynamics 365 Finance and Dynamics 365 Supply Chain Management in Vietnam and Thailand. This will ensure they continue to lead in operational efficiency and remain at the forefront of the industry.

Contact us to learn how we can help you!

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